

## Message Text

SECRET

PAGE 01 STATE 256794

73

ORIGIN SS-10

INFO OCT-01 ISO-00 /011 R

DRAFTED BY: S/S-O:RELTZ

APPROVED BY: S/S-O:RELTZ

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O 210413Z NOV 74

FM SECSTATE WASHDC

TO AMCONSUL FRANKFURT IMMEDIATE

S E C R E T STATE 256794

STADIS//////////

EXDIS

FOLLOWING REPEAT STATE 254867 ACTION OECD PARIS DTD 19 NOV

QTE

S E C R E T STATE 254867

STADIS

EXDIS

E.O. 11652: GDS

TAGS: OGEN

SUBJECT: IRANIAN PRICE PROPOSAL

REF: OECD PARIS 27389

FOR ENDERS FROM JULIUS KATZ

1. I AM UNFAMILIAR WITH REPORTS YOU CITE THAT DISCOUNT  
RESERVED FOR BULK BUYERS UNDER IRANIAN PRICE PROPOSAL MAY  
APPLY ONLY TO SMALL PART OF TOTAL. AMOUNT OF CRUDE  
AVAILABLE TO CONCESSIONARY COMPANIES IS ONE OF SIGNIFICANT  
UNKNOWN FACTORS IN IRANIAN PROPOSAL. CIA BELIEVES THAT  
PORTION RESERVED FOR CONCESSIONARY COMPANIES MAY AMOUNT TO  
70 PERCENT. OTHER INFORMATION SUGGEST THAT IT MIGHT BE

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MORE IN LINE WITH EXISTING OFF-TAKE. WITHOUT SUCH

INFORMATION IT IS IMPOSSIBLE TO EVALUATE THE PRICE IMPACT  
OF THE SHAH'S PROPOSAL. IN PRESENT CIRCUMSTANCES I  
SERIOUSLY QUESTION UTILITY OF COMMUNICATION FROM SECRETARY  
TO SHAH. I RECOMMEND THAT WE SUSPEND LETTER PENDING  
FURTHER CLARIFICATION IRANIAN PROPOSAL AS WELL AS ABU DHABI  
DECISIONS. FYI. ARAMCO TEAM HEADED BY GARVIN AND  
TAVOULAREAS GOING TO SAUDI ARABIA THIS WEEKEND. THIS MAY  
HELP CLARIFY SITUATION. IN ADDITION WE WILL ASK TEHRAN  
TO SEEK CLARIFICATION FROM IRAN KEY ELEMENTS THEIR PROPOSAL.  
END FYI.

2. I WILL DEAL WITH PARAS 2 AND 3 OF REFTTEL IN SEPARATE  
MESSAGE. INGERSOLL UNQTE INGERSOLL

SECRET

NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 21 NOV 1974  
**Decaption Date:** 28 MAY 2004  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** CollinP0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974STATE256794  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** O:RELTZ  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D740336-0790  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1974/newtext/t19741123/aaaaathb.tel  
**Line Count:** 74  
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**Office:** ORIGIN SS  
**Original Classification:** SECRET  
**Original Handling Restrictions:** STADIS  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** SECRET  
**Previous Handling Restrictions:** STADIS  
**Reference:** OECD PARIS 27389  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** CollinP0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 06 MAY 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <06 MAY 2002 by cunninfx>; APPROVED <21 MAR 2003 by CollinP0>  
**Review Markings:**

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EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** IRANIAN PRICE PROPOSAL  
**TAGS:** OGEN  
**To:** FRANKFURT  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005